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CONSUMERS & BRANDS

Smartphones: Apple users in Australia

Consumer Insights report

Consumer Insights by statista ✓



Consumer Insights Global survey

Introduction



Report overview

This report offers the reader a comprehensive overview of Apple users in Australia: who they are; what they like; what they think; and how to reach them. It provides insights on their demographics, lifestyle, opinions, and marketing touchpoints.

Additionally, the report allows the reader to benchmark Apple users in Australia ("brand users") against Australian smartphone users in general ("category users"), and the overall Australian consumer, labelled as "all respondents" in the charts.

The report is updated quarterly and is based on data from the Consumer Insights Global survey, an international survey that covers more than 15,000 brands across 56 countries.

Global survey methodology (1)

Design: Online Survey, split questionnaire design

Duration: approx. 15 minutes

Language: official language(s) of each country with

American English offered as an alternative

Region: 56 countries

Number of respondents:

- 12,000+ for countries with the extended survey (including Australia)
- 2,000+ for the basic survey

Sample: Internet users, aged 18 – 64, quotas set on gender and age

Fieldwork:

- Continuous from January to December
- Countries that receive the extended survey are updated four times a year

CHAPTER 01

Management summary

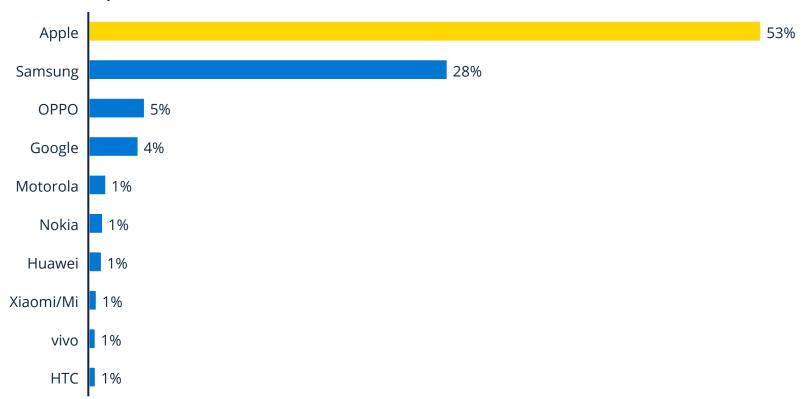
- Brand usage
- Key insights



With a user share of 53%, Apple is by far the most used smartphone brand in Australia

Management summary: brand usage and competition

Top 10 most used smartphone brands in Australia

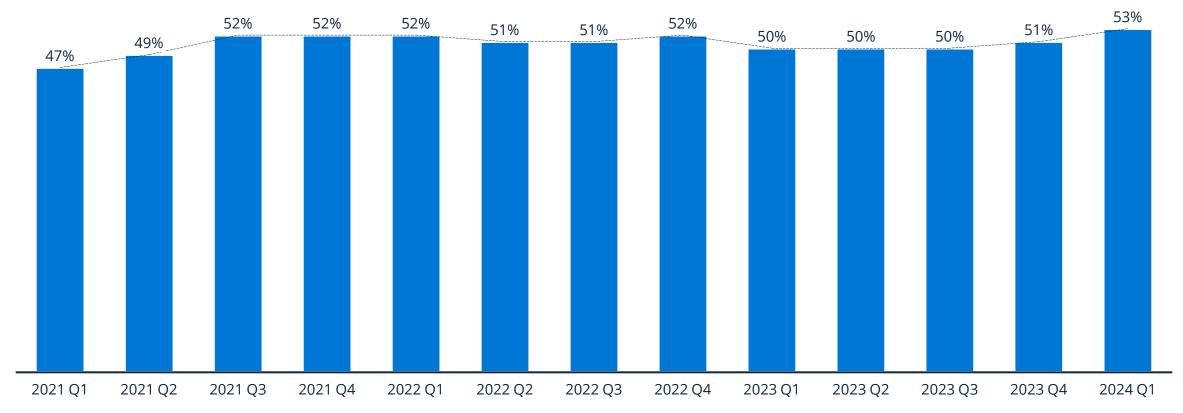




The share of smartphone users using Apple grew by 6 percentage points since 2021

Management summary: brand usage timeline

Timeline of smartphone users using Apple





Apple users in Australia

Management summary: key insights

Demographic profile

40% of Apple users are Millennials.

54% of Apple users are female.

Apple has a larger share of users with a high income than other smartphone brands.

Smartphone users in general and Apple users specifically, live in similar type of communities.

Consumer lifestyle

A happy relationship is an important aspect of life for 58% of Apple users.

Apple users are more interested in fashion and beauty than other smartphone users.

41% of Apple users have traveling as a hobby.

Consumer attitudes

28% of Apple users state that having access to the latest cellular network technology (5G) is important to them.

15% of Apple users are innovators or early adopters of new products.

62% of Apple users think that rising prices, inflation & cost of living are issues that need to be addressed.

Marketing touchpoints

Instagram is more popular among Apple users than the average smartphone user.

Apple users remember seeing ads on social media more often than the average consumer.

CHAPTER 02

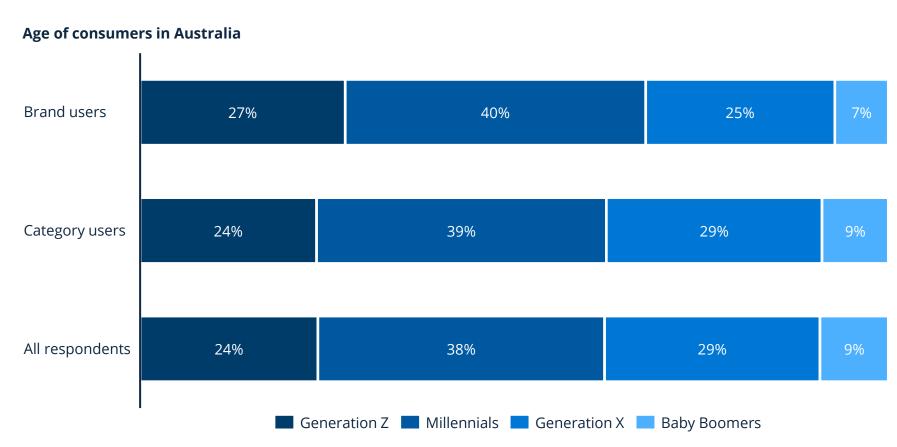
Demographic profile

- Generations
- Gender
- Education
- Income
- Household classification
- Type of community
- LGBTQ+



40% of Apple users are Millennials

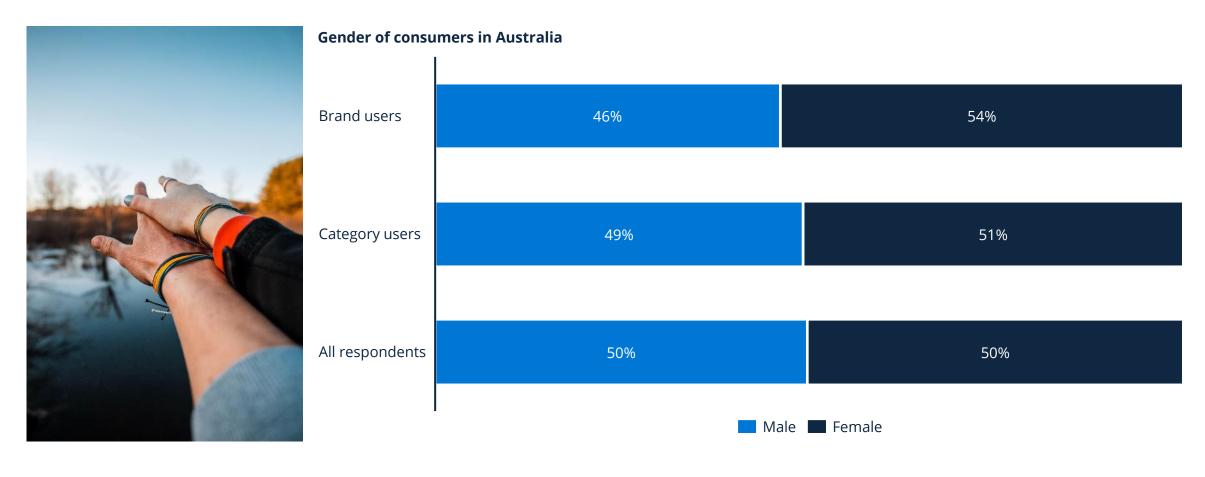
Demographic profile: generations





54% of Apple users are female

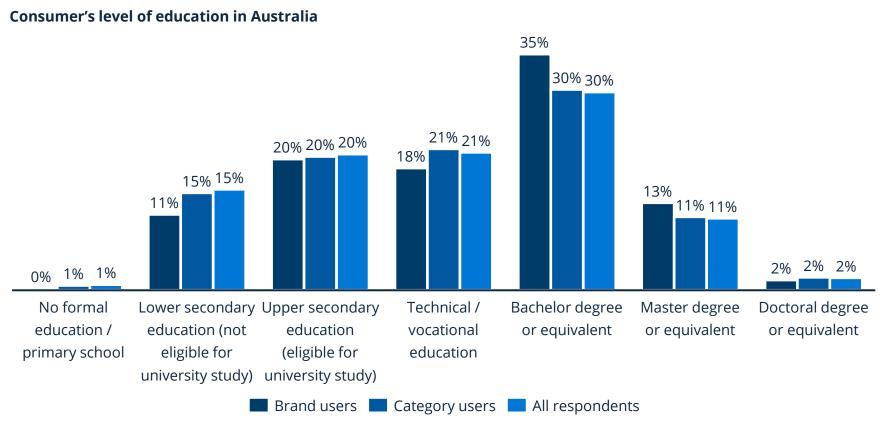
Demographic profile: gender





A relatively high share of Apple users have a college degree

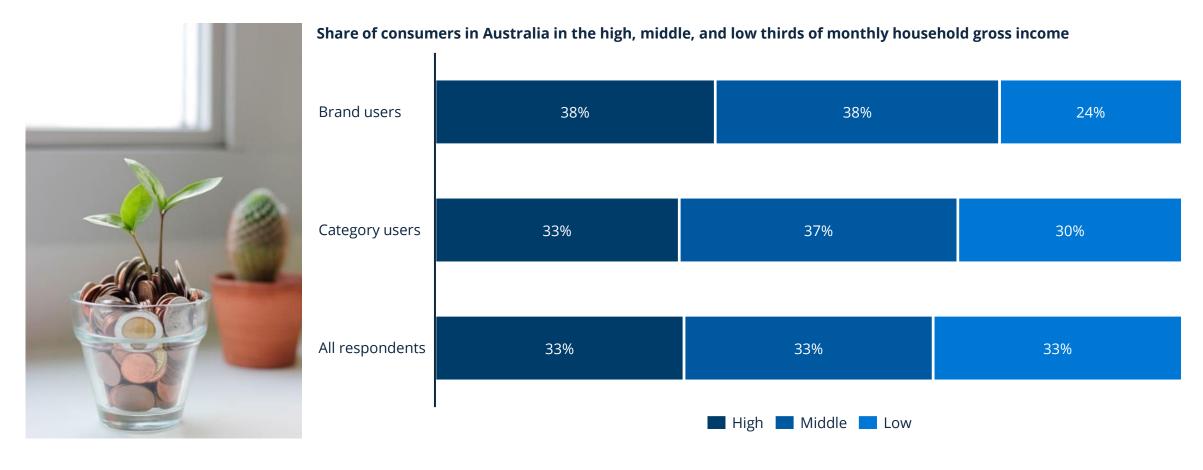
Demographic profile: education





Apple has a larger share of users with a high income than other smartphone brands

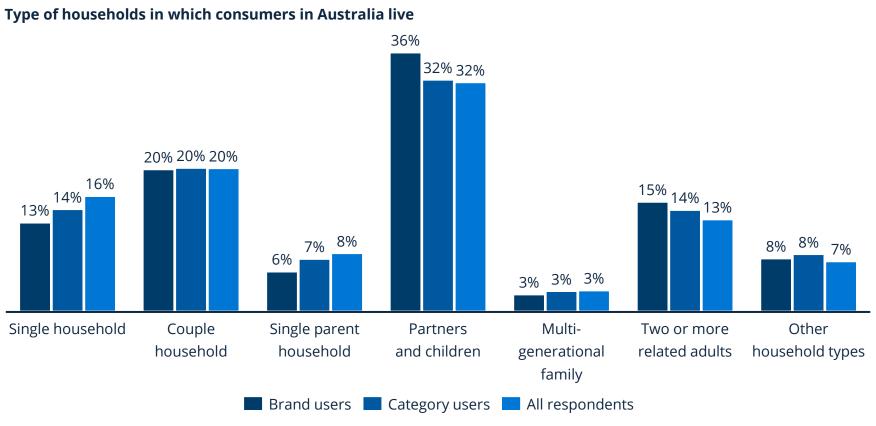
Demographic profile: income





Compared to other smartphone users, Apple users are relatively likely to live in a nuclear family

Demographic profile: household classification



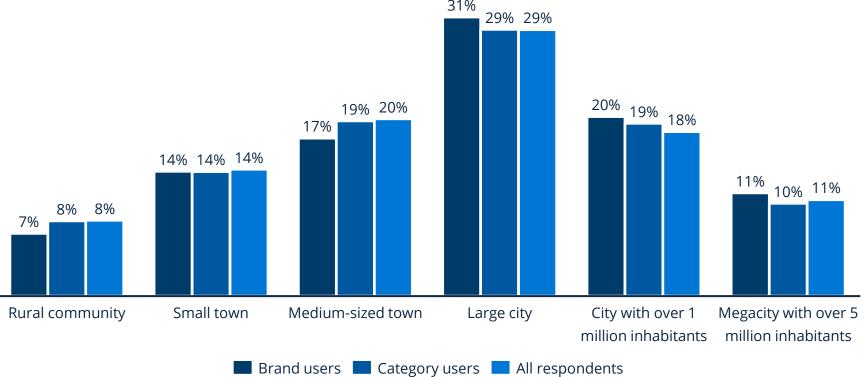


Smartphone users in general and Apple users specifically, live in similar type of communities

Demographic profile: type of community

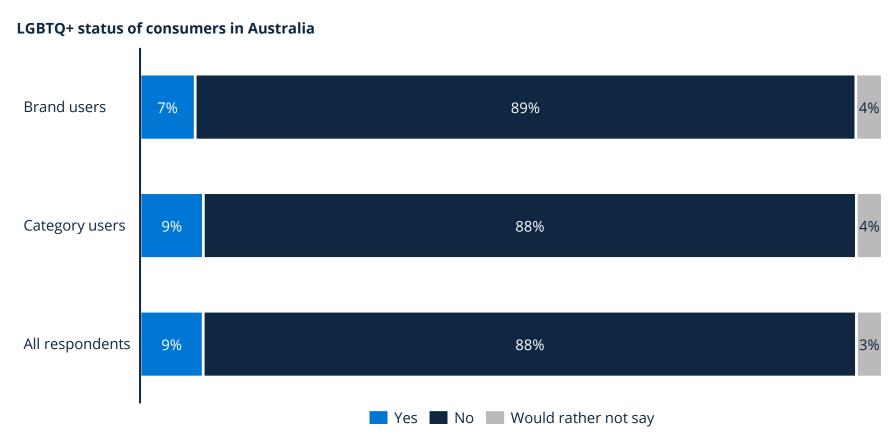






7% of Apple users consider themselves part of the LGBTQ+ community

Demographic profile: LGBTQ+







CHAPTER 03

Consumer lifestyle

- Life values
- Main interests
- Hobbies & leisure activities
- Sports activities
- Sports followed



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