CONSUMERS & BRANDS

Grocery stores: GS THE FRESH shoppers in Korea

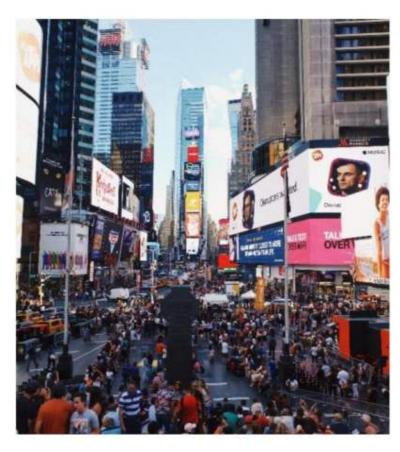
Consumer Insights report





Consumer Insights Global survey

Introduction



Report overview

This report offers the reader a comprehensive overview of GS THE FRESH shoppers in Korea: who they are; what they like; what they think; and how to reach them. It provides insights on their demographics, lifestyle, opinions, and marketing touchpoints.

Additionally, the report allows the reader to benchmark GS THE FRESH shoppers in Korea ("brand users") against Korean grocery store shoppers in general ("category users"), and the overall Korean consumer, labelled as "all respondents" in the charts.

The report is updated quarterly and is based on data from the Consumer Insights Global survey, an international survey that covers more than 15,000 brands across 56 countries.

Global survey methodology(1)

Design: Online Survey, split questionnaire design

Duration: approx. 15 minutes

Language: official language(s) of each country with

American English offered as an alternative

Region: 56 countries

Number of respondents:

- 12,000+ for countries with the extended survey (including Korea)
- 2,000+ for the basic survey

Sample: Internet users, aged 18 – 64, quotas set on gender and age

Fieldwork:

- Continuous from January to December
- Countries that receive the extended survey are updated four times a year



CHAPTER 01

Management summary

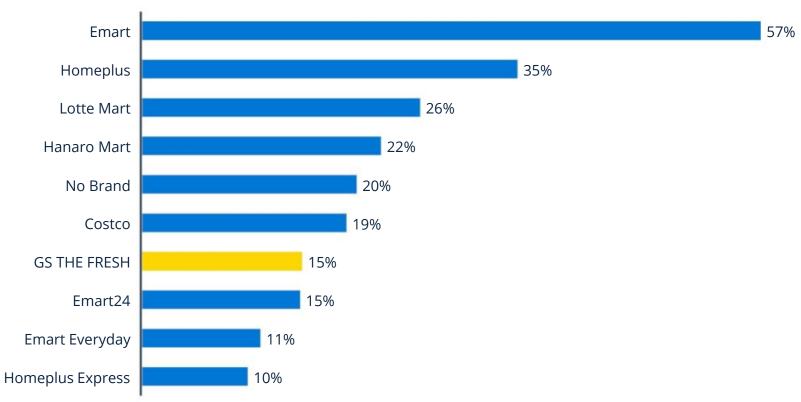
- Brand usage
- Key insights



GS THE FRESH is the seventh most used grocery store in Korea with Emart in first place

Management summary: brand usage and competition

Top 10 most used grocery stores in Korea



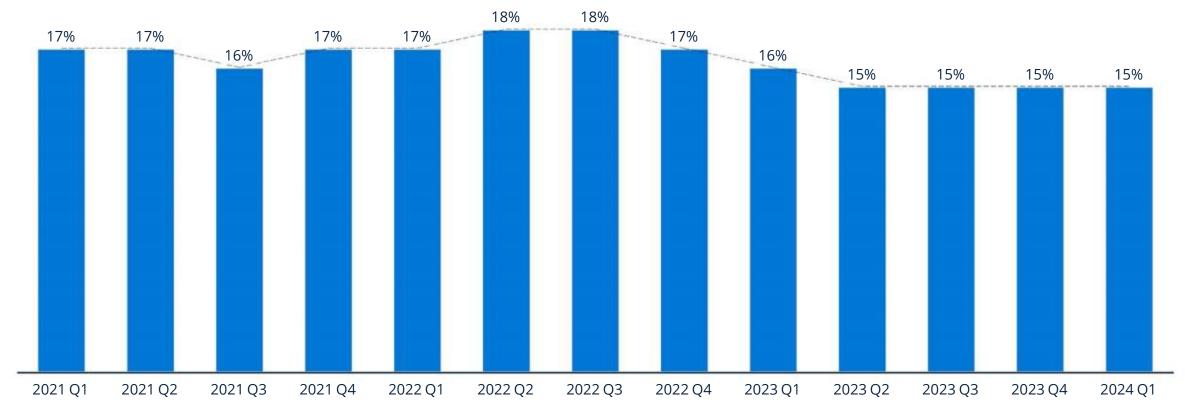




The share of grocery store shoppers using GS THE FRESH declined by 3 percentage points since Q2 of 2022

Management summary: brand usage timeline

Timeline of grocery store shoppers using GS THE FRESH





GS THE FRESH shoppers in Korea

Management summary: key insights

Demographic profile

GS THE FRESH is more popular among Generation Z than other grocery stores.

There is a fairly even split of male and female GS THE FRESH shoppers.

GS THE FRESH shoppers have a similar income distribution as grocery store shoppers in general.

Grocery store shoppers in general and GS THE FRESH shoppers specifically, live in similar type of communities.

Consumer lifestyle

Having a good time is less important to GS THE FRESH shoppers than to other grocery store shoppers.

Fashion and beauty are relatively prevalent interests of GS THE FRESH shoppers.

Shopping is a relatively popular hobby among GS THE FRESH shoppers.

Consumer attitudes

It stands out that 29% of GS THE FRESH shoppers try to avoid plastic packaging when buying food.

19% of GS THE FRESH shoppers are innovators or early adopters of new products.

A relatively high share of GS THE FRESH shoppers think that the environment is an issue that needs to be addressed.

Marketing touchpoints

Instagram is more popular among GS THE FRESH shoppers than the average grocery store shopper.

GS THE FRESH shoppers remember seeing ads on video streaming services more often than other grocery store shoppers.



CHAPTER 02

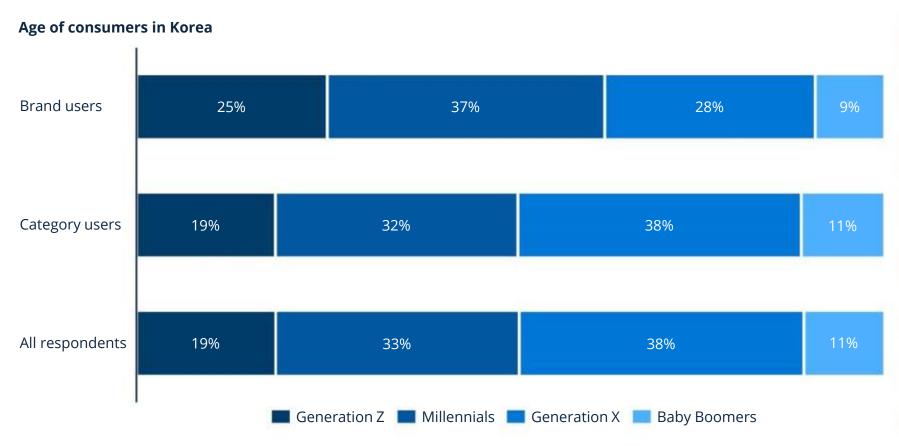
Demographic profile

- Generations
- Gender
- Education
- Income
- Household classification
- Type of community
- LGBTQ+



GS THE FRESH is more popular among Generation Z than other grocery stores

Demographic profile: generations



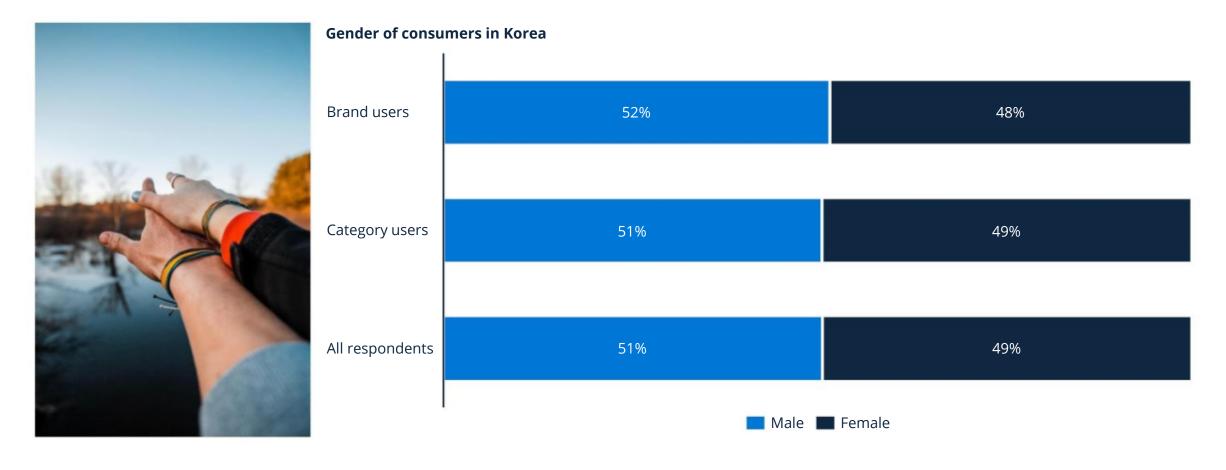






There is a fairly even split of male and female GS THE FRESH shoppers

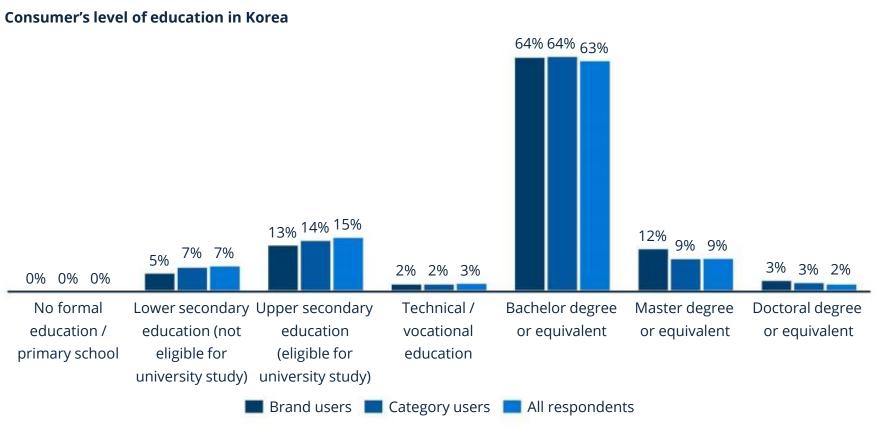
Demographic profile: gender





79% of GS THE FRESH shoppers have a college degree

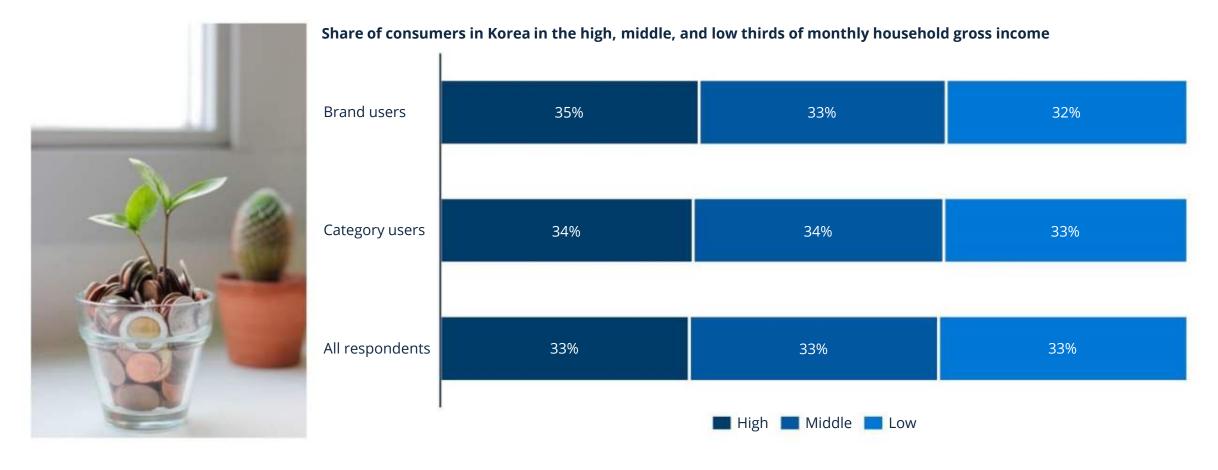
Demographic profile: education





GS THE FRESH shoppers have a similar income distribution as grocery store shoppers in general

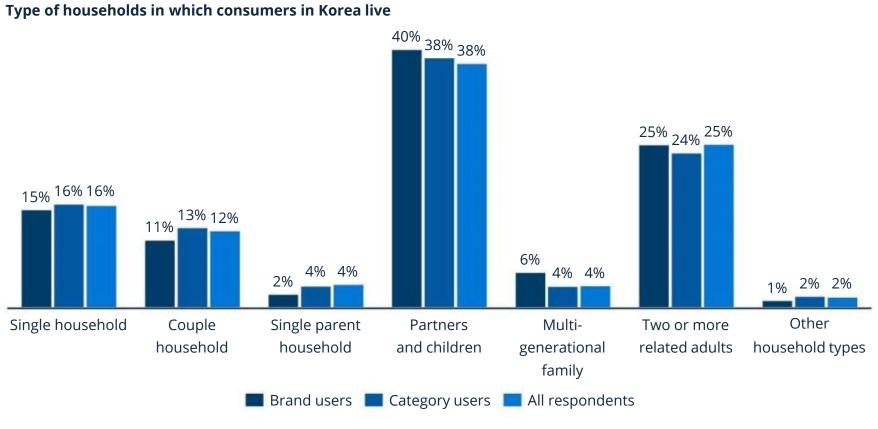
Demographic profile: income





40% of GS THE FRESH shoppers live in a nuclear family

Demographic profile: household classification





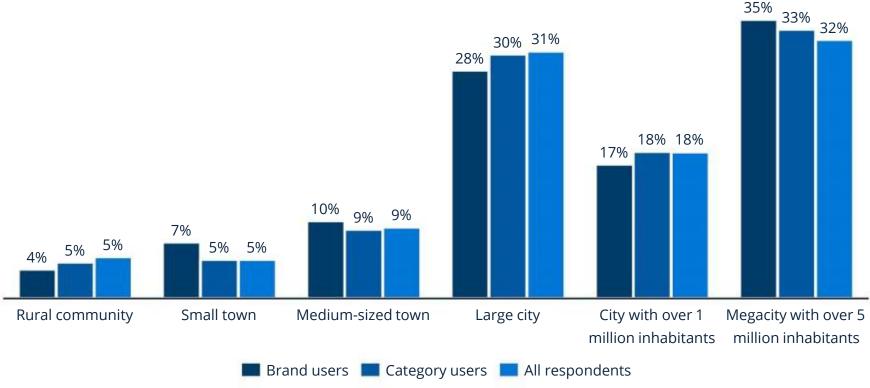


Grocery store shoppers in general and GS THE FRESH shoppers specifically, live in similar type of communities

Demographic profile: type of community



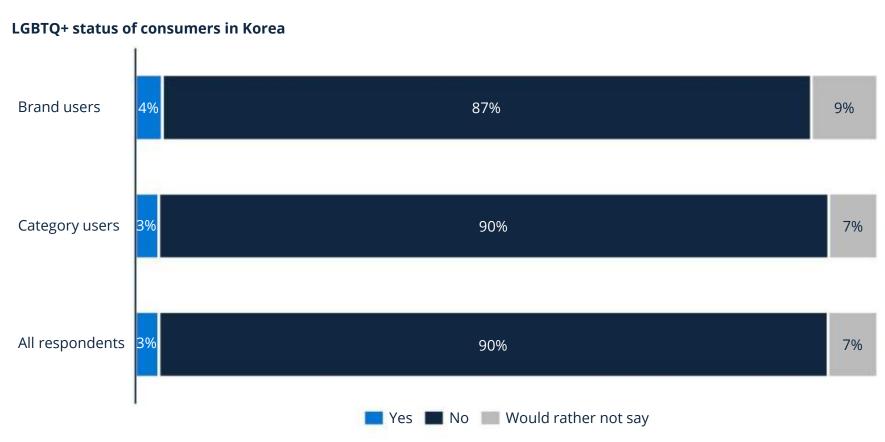






4% of GS THE FRESH shoppers consider themselves part of the LGBTQ+ community

Demographic profile: LGBTQ+







Sources:

CHAPTER 03

Consumer lifestyle

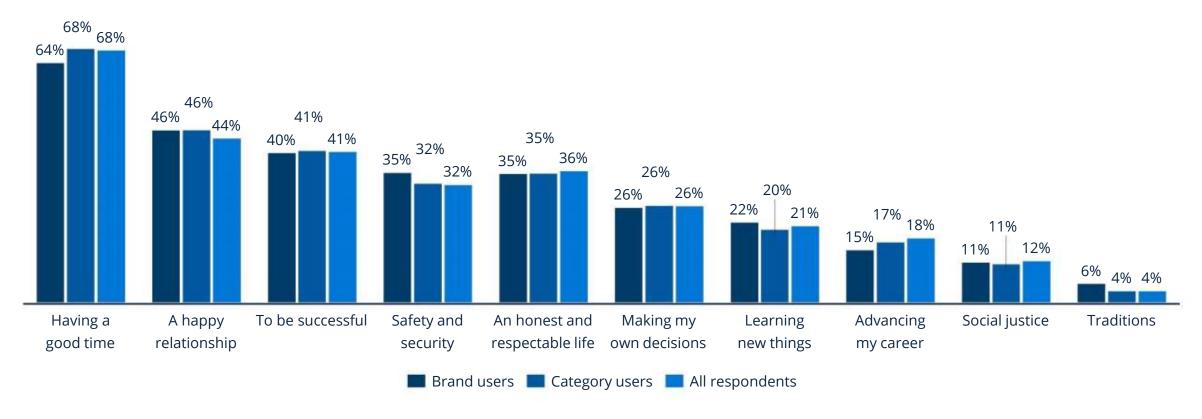
- Life values
- Main interests
- Hobbies & leisure activities
- Sports activities
- Sports followed



Having a good time is less important to GS THE FRESH shoppers than to other grocery store shoppers

Consumer lifestyle: life values

Most important aspects of life for consumers in Korea





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